

# Prozia Management Consulting Pvt Ltd.

Help Grow Business

## **RATE CARD**

Last Updated: 20-11-2022

740, Tower B, i-Thum Sector 62, Noida, India 201309 Phone 0120 4288887

FY 22, effective November 2022

IT S	Support Services	Support Options						
					Base Enhanced			
	General Application Services	Monthly Rate	Hourly Rate	Per User	8am- 5pm	24h/365d	Licensing	Frequency
General	Professional consulting services (Standard)	₹ 8,00,000	₹ 5,000					monthly
	Application Hosting services (standard)	₹ 1,52,800	₹ 955		₹ 90,000	₹ 1,50,000	₹ 40,000	monthly
	Application server, preconfigured			₹ 3,500				monthly
	Application server, custom build			₹ 6,000				monthly
	General services project management		₹ 1,250					monthly
	Enterprise service desk, virtual			₹ 11,500				monthly
	Contract services (short-term)	₹ 12,00,000	₹ 7,500					monthly
	Application Specific Services							
	Consulting services, onsite	₹ 6,40,000	₹ 4,000					monthly
APPL	Consulting services, virtual	₹ 4,00,000	₹ 2,500					monthly
PL	Implementation, per business object, Onsite	₹ 7,20,000	₹ 4,500					monthly
	Implementation, per business object, Virtual	₹ 5,00,000	₹ 3,125					monthly
	Training services				Training Options			
					Standard	Hourly		
	Standard Training services				= 8 hrs	< 8 hrs		
	Contract (dur < 3 months), min dur - 3 hrs/day	₹ 2,750			₹ 2,750	₹ 2,750		monthly
0	Contract (dur =/> 3 months), min dur - 3 hrs/day	₹ 2,500			₹ 2,500	₹ 3,500		monthly
Corporate	Corporate Training, classroom ( = 10 Pax)</td <td></td> <td>₹ 3,500</td> <td></td> <td>₹ 3,500</td> <td>₹ 4,500</td> <td></td> <td>daily</td>		₹ 3,500		₹ 3,500	₹ 4,500		daily
orate	Corporate Training, classroom (> 10 Pax)		₹ 4,000		₹ 4,000	₹ 5,000		daily
	Corporate Training, virtual ( = 10 Pax)</td <td></td> <td>₹ 3,125</td> <td></td> <td>₹ 3,125</td> <td>₹ 4,000</td> <td></td> <td>daily</td>		₹ 3,125		₹ 3,125	₹ 4,000		daily
	Corporate Training, virtual (> 10 Pax)		₹ 3,500		₹ 3,500	₹ 4,375		daily
	Support services (Offshore Delivery Center)							
Ą	Per consultant (3-5 yrs of exp.)	₹ 1,88,000	₹ 1,175					monthly
AMS Ind	Per consultant (5-8 yrs of exp.)	₹ 2,52,000	₹ 1,575					monthly
<u>u</u>	Per consultant (10+ yrs of exp.)	₹ 3,52,000	₹ 2,200					monthly
	L1 (Team of 2-10 consultants, 3-5 yrs of exp.)		₹ 1,275					monthly
AMS teams	L1 (Team of > 10 consultants, 3-5 yrs of exp.)		₹ 1,475					monthly
	L2/L3 (Team of 2-10 consultants, 5-8 yrs of exp.)		₹ 1,850					monthly
	L2/L3 (Team of > 10 consultants, 5-8 yrs of exp.)		₹ 2,250					monthly



### **Terms and conditions**

Terms of payment	As advance	Net Payable	GST
Infrastructure	20%	30 Days	18%
Services, per day (Billable as T&M)		30 Days	18%
Services, per month (Billable as T&M)		30 Days	18%
Contract, Lumpsum (Other than T&M basis)	20%	30 Days	18%
Contract, Monthly	10%	30 Days	18%
Hire, Servers	100%	immediate	18%
Training		30 Days	18%

### Our Banker's:

Payable to:

Prozia Management Consulting Pvt. Ltd. Bank Name: HDFC Bank Ltd. IFSC Code: HDFC0000590, Bank A/c Number: 50200002247225. Branch: HDFC Bank Ltd., 2&3 Windsor Park, 5 Vaibhav Khand, Indirapuram, Ghaziabad – 201014 (UP).

### **Contact Us:**

Marketing Team: <u>sales@prozia.co.in.</u> Tel: 0120 4288887, +91 9289709940/ 9289709941

#### **Tax Details:**

Service Tax number is AAHCP3531BSD001. GSTIN Number is 09AAHCP3531B1ZQ. PAN number is AAHCP3531B.

#### **Clarifications:**

- 1. Professional Services means SAP consulting services including functional and technical work related to applications in on premise and on-cloud environments.
- 2. Hosting services include the responsibility to install, maintain and support the applications in-house with agreed levels of support.
- 3. The server support scope and duration shall be for the duration of the training ONLY or as agreed.
- 4. General support for project management includes meetings, documentation and other work-related responsibilities that requires project management skills and efforts.
- 5. Consulting services means the responsibilities related to the work assignment as approved within the project plans.
- 6. Implementations include system conversion, landscape transformation and green field projects, that will be executed from the offshore delivery centre, Noida, India



S.NO	Course Codes	Description	Area
1	IUT110	Business Processes in SAP for Utilities	ISU
2	IUT210	Master Data and Basic Functions in SAP for Utilities	ISU
3	IUT220	Device Management	ISU
4	IUT222	AMI for Utilities	ISU
5	IUT225	Energy Data Management	ISU
6	IUT230	Billing and Invoicing	ISU
7	IUT240	Contract Accounts Receivable and Payable	ISU
8	MDG100	SAP Master Data Governance on SAP S/4HANA	MDG
9	MDG101	Master Data Governance 9.0, Functions and Consolidation	MDG
10	PLM200	Business Processes in SAP Project Systems	SAP PS
11	PLM210	Master data Configuration in SAP Project System	SAP PS
12	PLM415	Qualitätsmanagement in der Logistik	SAP PS
13	S4120	Business Processes in SAP S/4HANA Project System	SAP PS
14	S4123	Project Controlling in SAP S/4HANA Project System	SAP PS
15	S4130	Business Processes in SAP S/4HANA Asset Management	SAP AM / PM
16	S4131	Managing Technical Objects in SAP S/4HANA	SAP AM / PM
17	S4132	Preventive Maintenance in SAP S/4HANA	SAP AM / PM
18	S4133	Customizing in SAP S/4HANA Asset Management	SAP AM / PM
19	S4550	Cross-Functional Customizing in SAP S/4HANA Materials Management	SAP MM
20	S4D445	Data Migration using the SAP S/4HANA Migration Cockpit	Data Migration
21	S4H00	SAP S/4HANA Overview	S/4HANA Overview
22	S4H01	SAP Business Suite to SAP S/4HANA	S/4HANA Overview
23	S4LG1	Innovative Logistics Processes in SAP S/4HANA Enterprise Management	SAP Logistics
24	S4PR1	SAP S/4HANA Sourcing & Procurement – Functions and Innovations	SAP Logistics
25	SCM200	Business Processes in Planning (SCM)	SAP Logistics
26	SCM210	Core Interface (CIF)	SAP Logistics
27	SCM510	Inventory Management and Physical Inventory	SAP MM
28	SCM520	Purchasing	SAP MM S/4HANA
29	TS410	Integrated Business Processes in SAP S/4HANA	Overview
30	S4100	Business Processes in PLM / R&D	S/4HANA PLM
31	EWM100	Processes in extended warehouse management	S/4HANA EWM

# List of modules/ technologies supported: (SAP Implementation/ Training and support services):